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Kick ICT Group



A Guide to Subscription Billing

Microsoft Dynamics 365

The background features a large red area on the left and bottom, and a dark red area on the right. A grey rectangular shape is positioned in the upper left, partially overlapping the red area.

We are experts and partners.

We've been delivering business solutions, network infrastructure and support to help our customers succeed for almost 40 years.

About Subscription Billing

The world has moved to monthly or periodic billing for a huge variety of purposes and this software has been written to meet these needs. We've developed Subscription Billing for customers who invoice on a regular basis ie weekly, monthly, annually etc. This software is written specifically for Dynamics 365 Business Central and provides customers with effortless and efficient billing, from one-off, ad hoc requirements up to multiple items. Subscription 'contracts' may be created for any period and if required can be open-ended without an end date.

Subscription Billing Features

- Unlimited number of contracts
- Multiple invoice filtering options, ie by customer, period, etc.
- Invoices can be generated in advance and relate to a future period.
- Multiple currency billing in different currencies.
- Create DD/SEPA mandates, with collection files exported to bank.
- Billing lines can be nominal code, stock item or resource
- Supports deferred posting and income allocated to the correct accounting period.
- Supports Business Central Job and Costing Dimensions per contract line
- Ad-hoc or variable pricing lines can be added to standard contract lines.
- Group individual subscription lines into one within invoices

Subscription Billing Benefits

- Generate tens, hundreds or thousands of invoices with this automated, efficient application
- Benefits housing, telecoms and energy sectors, amongst many more
- Improve productivity with streamlined and efficient processing for repeat billing
- Improved customer service with clearer and on time invoices
- Better manage invoice process with automated recurring invoices
- 30 years' experience deploying and migrating Microsoft applications,
- Trusted by thousands of users across NAV/Business Central
- Expertise from over 300 years' combined experience in NAV/Business Central

Relevant Sectors

Rental collection

Maintenance and service contracts

License Billing

Telecoms billing

Fixed Fee regular invoicing

Energy Billing

Lease Payments

Subscription Billing Pricing

Application Name	Price starting from
Subscription Billing 1- 5 Users – 1 company	£ 127 per Month
Subscription Billing 6-19 Users – 1 company	£ 173 per month
Subscription Billing 20-49 Users – 1 company	£ 225 per month

On-boarding Services will vary depending on solution selected and configuration requirements.

On-boarding Incorporates scoping / configuration / project management / Training / Testing / Integrations / Consultancy services.

All prices exclude VAT at the prevailing rate

Inside Subscription Billing

Role Centre

Contract

Invoice Worksheet

Edit - Subscription Invoice Worksheet Talor Demo Co 1

HOME ACTIONS

Delete
Suggest Contract Invoices...
Create Invoices...
Show Lines...
Refresh
Find

Manage Process Details Page

Group Name: **DEFAULT**

Subs... Code	Customer No.	Customer Name	Invoice Date	Billing Value	Pri... In...	Ad-Hoc Value	Total Value	Period Text	Last Billing Invoice Date	Customer E-mail
CON0005	AEG001	Aegon	31/01/2022	60,000.00	No	0.00	60,000.00	(01/02/22 to 31/01/23)		
CON0006	10000	The Cannon Group PLC	31/01/2021	34,000.00	No	0.00	34,000.00			
CON0007	AEG001	Aegon	28/02/2021	2,000.00	No	0.00	2,000.00	(01/03/21 to 31/03/21)		
CON0008	10000	The Cannon Group PLC	10/08/2020	650.00	No	0.00	650.00	(07/09/20 to 06/10/20)		
CON0010	30000	John Haddock Insurance Co.	01/09/2020	1,500.00	No	0.00	1,500.00	(01/10/20 to 31/10/20)		

Links: There is nothing to show in this view.

Notes: [Click here to create a new note.](#) There is nothing to show in this view.

OK

Posted Subscription Invoice

1016 - John Haddock Insurance Co. Talor Demo Co 1

HOME ACTIONS NAVIGATE

View
Delete
Statistics
Dimensions
Change Payment Service
Invoice
Navigate
Approvals
Comments
Attachments
Create Corrective Credit Memo
Show Cancelled/Corrective Credit Memo
Send...
Print Summary Invoice
Print/Send
Customer
Notes
Links
Refresh
Clear Filter
Go to
Previous
Next

Manage Invoice Page

General

No: 1016
 Customer: John Haddock Insurance Co.
 Contact: Miss Patricia Doyle
 Posting/Tax Point Date: 01/07/2020
 Due Date: 31/07/2020
 Quote No.:
 Order No.:
 Closed:
 Subscription Invoice?:

Lines

Type	No.	Description	Description 2	Quantity	Unit of Measur...	Unit Price Excl. VAT	Line Discount %	Line Amount Excl. VAT	From Period	To Period	Contract No.	Contract Line No.	Document Line Rep...	Deferral Code	Department Code	Project Code	Customer Code
G/L Account	6110	Monthly Maintenance	Software	1		500.00		500.00	01/09/2020	30/09/2020	CON0009	10000	CONS	2MONTHS	SALES		MEDIUM
G/L Account	6110	Monthly Maintenance	Services	1		1,000.00		1,000.00	01/09/2020	30/09/2020	CON0009	20000	CONS	2MONTHS	SALES		

Invoice Discount Amount Excl. VAT: 0.00
 Total Excl. VAT (GBP): 1,500.00
 Total VAT (GBP): 300.00
 Total Incl. VAT (GBP): 1,800.00

Invoice Details: 01/01/2022 | 30 DAYS
 Shipping and Billing: John Haddock Insurance Co.
 Foreign Trade:

OK

About Kick ICT

Kick ICT Group was founded in April 2015 by our CEO Tom O'Hara, following agreement with David Chazan, for his Microsoft Dynamics and Technical Support company Talon Business Solutions to become part of the Group. Six months later, long-term colleague and co-director Alan Turnbull invested in the Group and joined the Board to complete the current executive director line-up.

The directors shared a vision of building a sustainable single-source IT services business of scale headquartered in Scotland, with a talented and highly-skilled team providing outstanding service and adding value to the customers who choose to work with us.

The **Kick ICT** journey had begun...

Our Evolution

Talon was founded in 1989, with Castle founded in 1982, four years before the \$61M Microsoft IPO in 1986. We are therefore in trading terms, almost 40 years old and delighted to bring that experience and associated expertise to the provision of outstanding IT services to our customer base. As the Kick ICT brand evolves our 'combining 40 years of Castle and Talon' message will remain, ensuring we remember where it all began.

Acquisitions have formed a key part of the Group's growth from 2015 to 2018. We've completed four across this period, namely Talon Business Solutions, payroll and accountancy software firm Roxxap, Microsoft Dynamics consultancy Vozero and Castle, one of Scotland's longest established full-service IT businesses.

The Castle acquisition added the Infor (Sun and Pegasus) product range as well as enterprise level technical skills to the Kick ICT business, and this, coupled with a strong focus on customers and recurring revenues from our acquisitions, underpinned our growth from £800k turnover at inception to our current run rate of over £16m

Kick ICT was formalised as the Group's single trading brand from 1 October 2019. Up to that point we had traded separately as Castle and Talon, however, the rebrand provides us with a single identity and a single focus as we continue to acquire and grow the business.

We are expanding rapidly as a Group and investing significantly in our internal systems, processes and people. 2018 saw the addition of Raymond O'Hare, former head of Microsoft Scotland, as a non-executive director with 2019 seeing the addition of heads of HR, Marketing and IP. In line with our sustainable business of scale vision, 2020 has seen the establishment of our new operational board to operate alongside the main board. Under Raymond's chairmanship, the operational board will have primary responsibility for the day-to-day running of the business and the delivery of the business plan.

Delivering a strong, sustainable financial performance

Thanks to the continued support of our growing customer base and the efforts of our highly skilled and talented team, that we've had a strong 2019 in terms of financial performance, detailed below. In sharing our financial information we can provide our customers with the continued assurance in the strength and sustainability of our business model and our suitability as an ICT partner of choice.

£13.2m	£7.7m	£1.6m	£2.4m
+86%	+6%	+112%	+11%
Significant growth in turnover	Recurring revenue	Delivering profitability	Cash reserves

Today

Fast forward to today and we have grown to become one of the UK's leading independent ICT services businesses, with our three specialist divisions providing Technical, Dynamics and Infor solutions, services and support to our customers. As our logo reflects, we are a cloud business with a 21st century 'always on' approach to applications and platforms, yet we will always be clear on the human aspect of our customer interface; strong in our view that in the fast-paced world of digital and technology, it's how we work together as people that is most important.

We're proud of our story so far and with the continued support of our customers, existing and new, and our loyal, talented and highly skilled people, we can look forward with optimism. Our foundation is strong and we're in a great position for further growth in 2020 and beyond. We'll continue to evoke the entrepreneurial spirit that's epitomised our business to-date, whilst maintaining our commitment to providing our customers across the UK with outstanding IT solutions, services and support.

Contact Kick ICT

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